ABA Banking Journal American Bankers Association **Category:** Online > Web News Section > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** ABA Daily Newsbytes Evan Sparks, Editor-in-Chief; Monica Meinert, Associate Editor; Kerry O'Leary, Senior Writer

ABA Banking Journal American Bankers Association **Category:** Print > Special Section > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Banking on Millennials? A Special Report Evan Sparks, Editor-in-Chief; Monica Meinert, Associate Editor; Rob Morgan, Contributing Author; Shaun Kern, Contributing Author; Emma Law, Designer

ACC Docket

Association of Corporate Counsel Category: Design > Contents Page or Pages > Mid Atlantic Award Level: Regional Silver Award Title of Entry: March 2016 ACC Docket Editorial Staff

ACC Docket Association of Corporate Counsel **Category:** Design > Website Design > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** ACCDocket.com ACC Docket Editorial Staff

ACC Docket Association of Corporate Counsel **Category:** Print > Regular Column, Contributed > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** CareerPath ACC Docket Editorial Staff

Accounting Today SourceMedia **Category:** Online > Social Media Presence > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Accounting Today social media presence Danielle Lee, Managing Editor; Michael Cohn, Online Editor-in-Chief; Sean McCabe, Senior Editor; Ranica Arrowsmith, Technology Editor; Daniel Hood, Editor-in-Chief

Accounting Today SourceMedia **Category:** Print > Special Supplement > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Accounting Today Top 100 Most Influential People in Accounting The staff of Accounting Today

Advantages Advertising Specialty Institute **Category:** Design > Front Cover-Best Typographic Cover > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** December 2016 Advantages Apparel Issue Hillary Glen, Art Director

Advantages Advertising Specialty Institute **Category:** Print > Group Profile > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Advantages Best Reps 2016 Dave Vagnoni, Editor; Christopher Ruvo, Senior Writer; Michele Bell, Director, Editorial Operations

Advantages Advertising Specialty Institute **Category:** Print > Regular Department > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Sales Boost Christopher Ruvo, Senior Writer

Aerospace America American Institute of Aeronautics and Astronautics **Category:** Design > Magazine Design > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Aerospace America Ben Iannotta, Editor-in-chief; Rodger Williams, Deputy Publisher; Colby Waller, Art Direction and Design

Aerospace America American Institute of Aeronautics and Astronautics **Category:** Design > Magazine Redesign > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Aerospace America Ben Iannotta, Editor-in-chief; Rodger Williams, Deputy Publisher; Colby Waller, Art Direction and Design

Affordable Housing Finance Hanley Wood **Category:** Print > Group Profile > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Leading Ladies Donna Kimura, Deputy Editor; Christine Serlin, Content Specialist; Christine DeJoy, Managing Editor; Alice Ashe, Senior Graphic Designer

Architect Hanley Wood **Category:** Design > Feature Article Design > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** 10th Annual R+D Awards Robb Ogle, Art Director; Ned Cramer, Editor-in-Chief

Architect Hanley Wood **Category:** Design > Magazine Design > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Architect magazine design Robb Ogle, Art Director; Ned Cramer, Editor-in-Chief

Architect Hanley Wood **Category:** Design > Web Article Design > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Benchmarking the Benchmark Wanda Lau, Senior Editor; Ned Cramer, Editor-in-Chief; Greig O'Brien, Managing Editor; Aubrey Altmann, Chief Design Director; Robb Ogle, Art Director; Justin Chick, Interactive Designer; Alexander Cortez; Lauren Honesty, Video Production Manager

Architect Hanley Wood **Category:** Online > Best Use of Social Media > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Architect social media ARCHITECT staff

Architect Hanley Wood **Category:** Print > Individual Profile > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Robert Irwin's Light-Filled Moment Mimi Zeiger, Author; Eric Wills, Senior Editor; Robb Ogle, Art Director; Ned Cramer, Editorin-Chief

Architect Hanley Wood **Category:** Print > Special Section > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** The 10th Annual R+D Awards Wanda Lau, Senior Editor; Gideon Fink Shapiro, Author; Nate Berg, Author; Ned Cramer, Editor-in-Chief; Robb Ogle, Art Director

Architectural Lighting Hanley Wood **Category:** Design > Magazine Design > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Architectural Lighting Aubrey Altmann, Chief Design Director; Robb Ogle, Art Director; Megan Mullsteff, Senior Graphic Designer; Alexander Cortez, Photo Editor

Architectural Lighting Hanley Wood **Category:** Print > Editorial/Editor's Letter > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** AL Comment Elizabeth Donoff, Editor-in-Chief

Architectural Lighting Hanley Wood **Category:** Print > Technical Article > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** AL Technical Wanda Lau, Senior Editor, Technology, Practice, and Products; Elizabeth Donoff, Editor-in-Chief; Greig O'Brien, Managing Editor

ASIS Show Daily ASIS International **Category:** Design > Newspaper Redesign > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** ASIS Show Daily Newspaper Ann Longmore-Etheridge, Editor; Nello Caramat, Publisher; Tyler Stone, Art Director; Keith Schilling, Production Manager

Builder Hanley Wood **Category:** Design > Feature Article Design > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Gaining Ground Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Claire McCracken, Illustrator

Builder Hanley Wood **Category:** Design > Feature Article Design > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Us & Them Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Tomi Um, Illustrator

Builder Hanley Wood **Category:** Design > Front Cover-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Nowhere to Hide Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; C.J. Burton, Illustrator

Builder Hanley Wood **Category:** Design > Opening Page/Spread Typographic > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** The Winner's Circle Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Lauren Hom, Typography

Builder Hanley Wood **Category:** Design > Opening Page/Spread-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Healthy Feature Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Jason Schneider, Illustrator

Builder Hanley Wood **Category:** Design > Opening Page/Spread-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Local Standouts Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Jeff Rogers, Illustrator

Builder Hanley Wood **Category:** Design > Opening Page/Spread-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Road To Zero Aubrey Altmann, Chief Design Director; Tina Tabibi, Art Director/Designer; Gwen Keraval, Illustrator

Builder Hanley Wood **Category:** Print > Impact/Investigative > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** After the Deluge in Baton Rouge Brian Croce, Associate Editor; John McManus, Editorial Director, Residential Construction Group; Les Shaver, Deputy Editor; Jennifer Lash, Chief Content Manager; Tina Tabibi, Art Director

Builder Hanley Wood **Category:** Print > Single Topic Coverage by a Team > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Senior Housing Reimagined Jennifer Goodman, Senior Editor; John McManus, Editorial Director; Les Shaver, Deputy Editor; Jennifer Lash, Chief Content Manager; Tina Tabibi, Art Director; Leah Demirjian, Assistant Editor; Edward Keegan and Barbara Ballinger, Contributors

Civil Engineering Civil Engineering magazine **Category:** Design > Feature Article Design > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Glistening Gallery Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Design > Feature Article Design > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Fast Lines Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Design > Front Cover-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** April 2016 Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Design > Front Cover-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** September Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Design > Opening Page/Spread-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Split Decision Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Design > Opening Page/Spread-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Crossing Lake Washington Jeff Roth, art director

Civil Engineering Civil Engineering magazine **Category:** Print > Regular Department > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** History Lesson T.R. Witcher, contributing editor

Concrete Construction Hanley Wood **Category:** Design > Feature Article Design > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Reasons to Celebrate Concrete Aubrey Altmann, Chief Design Director; Robb Ogle, Art Director; Lita Ledesma, Graphic Designer

Construction Executive Construction Executive Magazine **Category:** Print > Individual Profile > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Born to Lead Lauren Pinch, Managing Editor; Joanna Masterson, Senior Editor; Maggie Murphy, Digital Editor

Counselor Advertising Specialty Institute **Category:** Design > Opening Page/Spread Typographic > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** The Future of Apparel Glen Karpowich, Senior Designer

Counselor Advertising Specialty Institute **Category:** Design > Opening Page/Spread-Illustration > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Negotiate to Win Glen Karpowich, Senior Designer

Counselor Advertising Specialty Institute **Category:** Print > Original Research > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Counselor 2016 State of the Industry Counselor Staff

Credit Union Strategy & Performance Callahan & Associates **Category:** Print > Company Profile > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Company Profile, Anatomy Of Meridian Trust Federal Credit Union Rebecca Wessler, Editor In Chief; Erik Payne, Writer

CyberScoop Scoop News Group **Category:** Online > Enterprise News Story > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Inside HackForum's rebellious cybercrime empire Patrick Howell O'Neill, Tech Reporter

CyberScoop Scoop News Group **Category:** Online > Q&A > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Can bug bounty programs solve the cybersecurity workforce shortage Greg Otto, Managing Editor

CyberScoop Scoop News Group **Category:** Online > Web Feature Article > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** What a Trump presidency could mean for U.S. cyber weapons Chris Bing, Cybersecurity Reporter

Defense News Defense News **Category:** Print > News Analysis > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** New Warship's Big Guns Have No Bullets Chris Cavas, Defense News Senior Naval Reporter

Defense News Defense News **Category:** Print > On-Site Trade Show Coverage > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** AUSA Show Daily Tony Lombardo, Show Daily Editor; Jill Aitoro, Defense News Executive Editor; Sebastian Sprenger, Defense News Managing Editor; Michelle Tan, Army Times Managing Editor

Door & Window Market Magazine (DWM) Key Communications Inc. **Category:** Design > Opening Page/Spread-Illustration > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** On The Fast Track Saundra Hutchison, Art Director

Door and Window Market (DWM) magazine Key Communications **Category:** Online > Webcast Series > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** DWM Newscast Tara Taffera, Editorial Director; Chris Bunn, Video Producer; Casey Flores, Contributing Editor; Nick St. Denis, Contributing Editor; Ellen Rogers; Contributing Editor

Door and Window Market (DWM) magazine Key Communications **Category:** Print > Company Profile > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Provia's Secret Sauce Tara Taffera, Editorial Director

electroindustry NEMA **Category:** Design > Front Cover-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Grid Resilience: Come Hell or High Water Tracy Cullen, Publisher; Pat Walsh, Editor in Chief; Christine Coogle, Editor; Jennifer Tillman, Art Director; Ann Brandstadter and William E. Green III, Contributing Editors

EyeWorld EyeWorld **Category:** Print > Humorous/Fun Department > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** In Other News Don Long, Publisher; Amy Goldenberg, Editor; Stacy Jablonski, Managing Editor; Ellen Stodola, Senior Writer; Liz Hillman, Writer; Julio Guerrero, Graphic Designer; Susan Steury, Graphic Design Assistant; Carly Peterson, Production Assistant

EyeWorld

EyeWorld Category: Print > News Analysis > Mid Atlantic Award Level: Regional Bronze Award Title of Entry: Zika virus and its ocular indications Ellen Stodola, Senior Staff Writer

EyeWorld EyeWorld **Category:** Print > On-Site Trade Show Coverage > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** EyeWorld Daily News at the 2016 ASCRS•ASOA Symposium & Congress Don Long, Publisher; Amy Goldenberg, Editor; Stacy Jablonski, Managing Editor; Ellen Stodola, Senior Writer; Liz Hillman, Writer; Julio Guerrero, Graphic Designer; Susan Steury, Graphic Design Assistant; Carly Peterson, Production Assistant

Federal Times Federal Times **Category:** Online > Data Journalism > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** CDC, NIH face brunt of malware endemic at HHS Aaron Boyd, Senior Reporter

FedScoop Scoop News Group **Category:** Online > Enterprise News Story > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Trump transition team 'evaluating' entire executive office structure Samantha Ehlinger, Tech Reporter

FedScoop Scoop News Group **Category:** Online > Online Technical Article > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** The little bots that could Samantha Ehlinger, Tech Reporter

FedScoop Scoop News Group **Category:** Online > Q&A > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** FedScoop Q&A: Phaedra Chrousos' final thoughts leaving GSA Billy Mitchell, Managing Editor

FedScoop Scoop News Group **Category:** Online > Web Feature Article > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** What if Congress loses Will Hurd? Samantha Ehlinger, Tech Reporter

HR Daily debhoffman.net **Category:** Online > E-Newsletter - General Excellence > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** HR Daily HR Daily

HR Magazine debhoffman.net **Category:** Design > Website Redesign > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** SHRM Website Society for Human Resource Management

HR Magazine debhoffman.net **Category:** Online > Web Microsite/Special Section (Non-Trade Show/Conference) > Heartland **Award Level:** Regional Bronze Award

Title of Entry: Election package from an HR perspective HR Magazine HR Magazine debhoffman.net Category: Print > Feature Article - General Interest > More Than \$3 Million Revenue > Mid Atlantic Award Level: Regional Silver Award Title of Entry: Hiring Job Seekers with Criminal Histories HR Magazine

HR Magazine debhoffman.net **Category:** Print > Feature Article - General Interest > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Combatting the Prescription Drug Epidemic HR Magazine

HR Magazine debhoffman.net **Category:** Print > Group Profile > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Breaking Through in HR HR Magazine

HR Magazine debhoffman.net **Category:** Print > How-To Article > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Your Guide to Overtime HR Magazine

HR Magazine debhoffman.net **Category:** Print > How-To Article > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** How to Fire Someone without Getting Sued HR Magazine

Human Resource Executive Human Resource Executive **Category:** Design > Front Cover-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** A Presidential Puzzle Jeffrey Mangiat, Sue Casper, David Shadovitz, Kristen B. Frasch, Jack Robinson

Human Resource Executive Human Resource Executive **Category:** Online > Web News Section > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** HREOnline<sup>™</sup> Michael J. O'Brien, David Shadovitz, Kristen B. Frasch, Andrew R. McIlvaine, Mark McGraw, Terri Garrison

Human Resource Executive Human Resource Executive **Category:** Print > Case History > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Culture-Change Agents Jack Robinson, David Shadovitz, Kristen B. Frasch

Human Resource Executive Human Resource Executive **Category:** Print > Company Profile > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** The Michelin Method Mark McGraw, David Shadovitz, Kristen B. Frasch

InsuranceNewsNet InsuranceNewsNet **Category:** Design > Front Cover-Illustration > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Sales Ideas That Work Now Jake Haas, creative director

InsuranceNewsNet InsuranceNewsNet **Category:** Design > Front Cover-Photo > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** The Year of Flying Dangerously Jake Haas, creative director

InsuranceNewsNet InsuranceNewsNet **Category:** Design > Opening Page/Spread Typographic > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Party Lines Jake Haas, creative director

InsuranceNewsNet InsuranceNewsNet **Category:** Design > Opening Page/Spread-Photo > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Hall of Fame, Wall of Shame Jake Haas, creative director

InsuranceNewsNet InsuranceNewsNet **Category:** Online > Blog - Analysis/Commentary > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** The INN Blog Steven A. Morelli, editor in chief; Susan Rupe, managing editor; John Hilton, senior editor

InsuranceNewsNet InsuranceNewsNet **Category:** Print > Editorial/Editor's Letter > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Just Who Do You Think You Are?/Rebuilding Is Living Steven A. Morelli, Editor in Chief

InsuranceNewsNet InsuranceNewsNet **Category:** Print > Feature Article - General Interest > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** How Dynasties Lose Their Fortune Steven A. Morelli, Editor in Chief

MeriTalk.com MeriTalk **Category:** Design > Infographics > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** MeriTalk Explains Government IT Chad Heathcott (Design), Manuel Hernandez (Design), Dan Reighard (Design), Dan Verton (Editorial), Linda Tufano (Editorial), Jessie Bur (Editorial)

MeriTalk.com MeriTalk **Category:** Online > Enterprise News Story > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Apple Supporters Protest Outside FBI Building Over Encryption Jessie Bur, Technology Reporter

MeriTalk.com MeriTalk **Category:** Online > Impact/Investigative > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Exclusive: Vets.gov Health Enrollment in Crisis Dan Verton, Executive Editor

ProSales Hanley Wood Media **Category:** Print > Company Profile > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** ProSales Dealer of the Year Craig Webb, Editor in Chief; Laura McNulty, Managing Editor; Ryan McKeever, Graphic Designer

PT in Motion American Physical Therapy Association **Category:** Print > Feature Article - General Interest > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Managing Patients Who Are Transgender Donald E. Tepper, Editor; Chris Hayhurst, Freelance Writer; Daniela Mead, Contributor; Lois Douthitt, Publisher; TGD Communications, Design

Public Power APPA **Category:** Design > Front Cover-Best Typographic Cover > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Grid Modernization Meena Dayak, Vice President, Integrated Media & Communications; Paul Ciampoli, News Director; Laura D'Alessandro, Editorial Consultant; Robert Thomas, Art Director; Sharon Winfield, Lead Designer, Digital & Print

Public Power APPA **Category:** Design > Infographics > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Public Power Infographics Meena Dayak, Vice President, Integrated Media & Communications; Paul Ciampoli, News Director; Laura D'Alessandro, Editorial Consultant; Robert Thomas, Art Director; Sharon Winfield, Lead Designer, Digital & Print

Public Power APPA **Category:** Print > Special Section > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Breaking Through the Noise – Special Section Meena Dayak, Vice President, Integrated Media & Communications; Paul Ciampoli, News Director; Laura D'Alessandro, Editorial Consultant; Robert Thomas, Art Director; Sharon Winfield, Lead Designer, Digital & Print

Public Works Hanley Wood **Category:** Design > Front Cover-Best Typographic Cover > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** No Water? No Beer Aubrey Altmann, Chief Design Director; Robb Ogle, Art Director; Lita Ledesma, Senior Graphic Designer

Remodeling Hanley Wood Media **Category:** Print > Original Research > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Cost vs. Value Craig Webb, Editor in Chief; Laura McNulty, Managing Editor; Megan Mullsteff, Senior Graphic Designer; Curtis Sprung, Assistant Editor

Risk & Insurance Risk & Insurance **Category:** Print > Individual Profile > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Insuring the Towers Dan Reynolds

Risk & Insurance Risk & Insurance **Category:** Print > Special Section > More Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Most Dangerous Emerging Risks 2016 Matthew Kahn, Gregory DL Morris, Anne Freedman, Dan Reynolds, Michelle Kerr

Scrap Institute of Scrap Recycling Industries **Category:** Print > Feature Article - General Interest > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Containing Cargo Theft Rachel H. Pollack, Editor-in-Chief

Scrap Institute of Scrap Recycling Industries **Category:** Print > Feature Article - General Interest > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Fear vs. Facts Megan Quinn, reporter/writer

Scrap

Institute of Scrap Recycling Industries **Category:** Print > Regular Column, Staff Written > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Commentary column, Scrap magazine Kent Kiser, publisher

Security Management ASIS International **Category:** Design > Front Cover-Illustration > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Two-Way Manager Opening Page Cover Illustration Tyler Stone, Art Director; Gordon Studer, Illustrator; Teresa Anderson, Editor-in-Chief; Mark Tarallo, Author; Nello Caramat, Publisher

Security Management ASIS International **Category:** Design > Front Cover-Illustration > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** How to Go Global Cover Illustration Tyler Stone, Art Director; Gordon Studer, Illustrator; Teresa Anderson, Editor-in-Chief; Mark Tarallo, Author; Nello Caramat, Publisher

Security Management ASIS International **Category:** Design > Front Cover-Illustration > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Insights on Asia Cover Illustration Tyler Stone, Art Director; Steve McCracken, Illustrator; Teresa Anderson, Editor-in-Chief; Nello Caramat, Publisher

Security Management Security Management magazine **Category:** Online > Q&A > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Q. and A.: Global Security Threats and Solutions Mark Tarallo, Senior Editor; Megan Gates, Associate Editor

Security Management Security Management magazine **Category:** Online > Social Media Presence > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Security Management's Social Media Teresa Anderson, Megan Gates, Lilly Chapa, Holly Gilbert Stowell, Mark Tarallo, Tyler Stone

Security Management Security Management magazine **Category:** Print > Editorial/Editor's Letter > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Editor's Note Teresa Anderson, Editor-in-Chief

Security Management Security Management magazine **Category:** Print > How-To Article > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Cyber Incident Survival Guide Megan Gates, Associate Editor

Security Management Security Management magazine **Category:** Print > Impact/Investigative > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** A History of Grievances Megan Gates, Associate Editor

Security Management Security Management magazine **Category:** Print > Regular Department > Mid Atlantic **Award Level:** Regional Bronze Award

Title of Entry: Cybersecurity department Megan Gates, Associate Editor Security Management Security Management magazine Category: Print > Single Topic Coverage by a Team > Mid Atlantic Award Level: Regional Bronze Award Title of Entry: Disaster Response Mark Tarallo, Senior Editor; Lilly Chapa, Assistant Editor; Holly Gilbert Stowell, Assistant Editor

Security Management magazine Security Management magazine **Category:** Online > Podcast > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Security Management Highlights: December 2016 Holly Gilbert Stowell, Assistant Editor

Security Management magazine Security Management magazine **Category:** Online > Video - News > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** TSA Offers Hands-On Training for New Hires Holly Gilbert Stowell, Assistant Editor

Security Management magazine Security Management magazine **Category:** Print > Case History > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** A Vote for Biometrics Holly Gilbert Stowell, Assistant Editor

Security Management magazine Security Management magazine **Category:** Print > Feature Article - General Interest > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Bottleneck at the Border Lilly Chapa, Assistant Editor

Security Management magazine Security Management magazine **Category:** Print > Special Section > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Special Trends Issue Michael Gips, VP, Publishing; Teresa Anderson, Editor-In-Chief; Mark Tarallo, Senior Editor; Megan Gates, Associate Editor; Holly Gilbert Stowell, Assistant Editor; Lilly Chapa, Assistant Editor; Flora Szatkowski, Staff Writer; Tyler Stone, Art Director

SNL Financial SNL Financial **Category:** Online > Data Journalism > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Regulatory tweak provides \$1 trillion benefit to big banks Zach Fox, Senior Reporter

SNL Financial SNL Financial **Category:** Online > Impact/Investigative > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Power companies wield influence through anonymous group Annalee Grant

SNL Financial SNL Financial **Category:** Online > Original Web Commentary > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** The case for moving beyond the token woman Lindsey White, News Desk Manager

StateScoop Scoop News Group **Category:** Design > Website Redesign > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** StateScoop.com Redesign State Scoop Staff

StateScoop Scoop News Group **Category:** Online > Web Feature Article > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** Orlando CIO remembers Pulse nightclub shooting as a time of heartache and solidarity Colin Wood, Managing Editor

Supplier Global Resource Advertising Specialty Institute **Category:** Design > Opening Page/Spread-Photo > Less Than \$3 Million Revenue > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** SGR 2016 Supplier Sales Rep of the Year Hillary Glen, Art Director; Justin Graddy, Graddy Photography

Supplier Global Resource Advertising Specialty Institute **Category:** Print > Feature Series > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Supplier Survivor Sara Lavenduski, Associate Editor

The Cancer Letter The Cancer Letter **Category:** Print > Impact/Investigative > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Is Pharma Investing Too Heavily in PD-1 Drug Development? Laura Brawley, Reporter

The Journal of Light Construction Hanley Wood **Category:** Print > Regular Column, Staff Written > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Energy column Ted Cushman, Senior Editor; Laurie Elden, Managing Editor; Clayton DeKorne, Editor-in-Chief; Lita Ledesma, Senior Graphic Designer; Aubrey Altmann, Chief Design Director; John McManus, Group Editorial Director

Transport Topics Transport Topics **Category:** Online > Web Microsite/Special Section (Non-Trade Show/Conference) > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** CDL or Bust Gary Kicinski, Digital Media Editor; David Elfin, Reporter; John Sommers III, Photographer; Michael Benfield, Web Director; Tara McClelland, Marketing Director

Transport Topics Transport Topics **Category:** Print > Special Supplement > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** iTECH: On the Road to Automation Seth Clevenger, Technology Editor; Debra Devine, Production Manager; Joe Terry, Senior Designer; David Elfin, Staff Reporter; Stephen Bennett and Steve Sturgess, Contributing Writers

USGlass Key Communications Inc. **Category:** Design > Infographics > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** USGlass Infographics Saundra Hutchison, Art Director

USGlass magazine USGlass magazine **Category:** Online > Trade Show/Conference Coverage > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** glasstec 2016 Chris Bunn, Director of Video Production; Ellen Rogers, Editor; Nick St. Denis, Assistant Editor

USGlass magazine USGlass magazine **Category:** Print > Technical Article > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Making Bends Meet Nick St. Denis, Assistant Editor

Virginia Lawyers Weekly Virginia Lawyers Weekly **Category:** Print > Humorous/Fun Department > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Two Publisher's Notebook columns - "See you later" and "Clowns to the left of me" Paul Fletcher, Publisher & Editor-in-Chief

Wearables Advertising Specialty Institute **Category:** Online > Social Media Presence > Mid Atlantic **Award Level:** Regional Silver Award **Title of Entry:** Wearables Magazine Social Media Presence Theresa Hegel, Senior Editor; Nicole Rollender, Editor

Wearables Advertising Specialty Institute **Category:** Print > Case History > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Can This Screen-Printing Shop Be Saved? Theresa Hegel, Senior Editor; Nicole Rollender, Editor

Window Film Magazine Key Communications **Category:** Online > Video - News > Mid Atlantic **Award Level:** Regional Bronze Award **Title of Entry:** Pro Tint Orlando Opens Following Pulse Shooting Casey Flores, Editor; Chris Bunn, Video Producer

Window Film Magazine Key Communications **Category:** Online > Video - Tutorial > Mid Atlantic **Award Level:** Regional Gold Award **Title of Entry:** TintTV: The Texas Film Giant Casey Flores, Editor; Chris Bunn, Video Producer