

2016 MID-ATLANTIC REGIONAL **AWARDS**

DESIGN

1389

Contents Page or Pages

Bronze

Contents

Civil Engineering magazine

Civil Engineering

Jeff Roth

1390

Contents Page or Pages

Silver

Contents

Civil Engineering magazine

Civil Engineering

Jeff Roth

2428

Contents Page or Pages

Gold

15-Mar

Association of Corporate Counsel

ACC Docket

Editorial Staff

2511

Feature Article > More Than \$3 Million Revenue

Bronze

Builder Design Awards

Hanley Wood

Builder

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director;

2509

Feature Article > More Than \$3 Million Revenue

Silver

Builder - Fire

Hanley Wood

Builder

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director;

1621

Feature Article > Less Than \$3 Million Revenue

Bronze

Big Decorating Challenge

ADVERTISING SPECIALTY INSTITUTE (ASI)

Stitches

Hillary Glen, Art Director; Mark Pricskett, Photographer

1658

Feature Article > Less Than \$3 Million Revenue

Silver

Dream Shop

ADVERTISING SPECIALTY INSTITUTE (ASI)

Wearables

Glen Karpowich, Sr. Editorial Designer

1448

Feature Article > Less Than \$3 Million Revenue

Gold

Threat in the Crowd

ASIS International

Security Management

Tyler Stone, Art Director/Designer; Gordon Studer, Illustrator; Teresa Anderson, Editor-in-Chief; Michael A. Gips, Author

2508

Front Cover-Best Typographic Cover

Gold

Builder - 09/2015 - Cover - Builders Choice & Custom Home Design Awards

Hanley Wood

Builder

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director;

1637

Front Cover-Illustration > More Than \$3 Million Revenue

Bronze

HR 2020

Human Resource Executive

Human Resource Executive

Jeffrey Mangiat, Sue Casper, David Shadovitz, Kristen B. Frasch, Andrew R.

McIlvaine

2415

Front Cover-Illustration > Less Than \$3 Million Revenue

Bronze

September 2015 Cover

Association of Corporate Counsel

ACC Docket

ACC Docket Editorial Staff

1509

Front Cover-Illustration > Less Than \$3 Million Revenue

Silver

How to Manage a Merger Cover Illustration

ASIS International

Security Management

Tyler Stone, Art Director Gordon Studer, Illustrator Teresa Anderson, Editor-in-Chief

1309

Front Cover-Illustration > Less Than \$3 Million Revenue

Gold

The New Legal Drugs

ASIS International

Security Management

Roy Comiskey, Art Director; Gordon Studer, Illustrator; Teresa Anderson, Editor-in-Chief; Lilly Chapa, Author

1754

Front Cover-Photo > More Than \$3 Million Revenue

Bronze

EyeWorld, November 2015 cover

EyeWorld

EyeWorld

Donald R. Long, Publisher; Amy Goldenberg, Editor; Stacy Jablonski, Managing Editor; Julio Guerrero, Graphic Designer

2462

Front Cover-Photo > More Than \$3 Million Revenue

Silver

Dog Days

Hanley Wood

Multifamily Executive

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director; Alice Ashe, Senior Graphic Designer;

1629

Front Cover-Photo > Less Than \$3 Million Revenue

Bronze

Stitches Fashion Cover

ADVERTISING SPECIALTY INSTITUTE (ASI)

Stitches

Mark Pricskett, Photographer; Hillary Glen, Art Director

1630

Front Cover-Photo > Less Than \$3 Million Revenue

Silver

Stitches Big Decorating Challenge

ADVERTISING SPECIALTY INSTITUTE (ASI)

Stitches

Mark Pricskett, Photographer; Hillary Glen, Art Director

1579

Front Cover-Photo > Less Than \$3 Million Revenue

Gold

The India Cover

ADVERTISING SPECIALTY INSTITUTE (ASI)

Supplier Global Resource

Hillary Glen, Art Director

1660

Front Cover-Special Issue or Supplement

Bronze

USGlass 50th Anniversary Cover

Key Communications Inc.

USGlass Magazine

Dawn Campbell, Art Director/ Managing Editor; Sandra Hutchison, Art Director

2457

Infographics

Bronze

Start-MetroScape

Hanley Wood

Builder

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director;

2140

Infographics

Gold

Fire

Hanley Wood

Builder

Aubrey Altmann, Chief Design Director; Ben Arshee, Art Director;

1469

Magazine Redesign

Silver

Architect magazine redesign

Hanley Wood

Architect

Robb Ogle, Art Director; Ned Cramer, Editor-in-Chief

2094

Magazine Redesign

Gold

Public Power magazine redesign

American Public Power Association

Public Power magazine

Bob Thomas, Creative Director; Laura D'Alessandro, Integrated Media Editor;

Sharon Winfield, Lead Designer; Paul Ciampoli, News Director; Meena Dayak, Vice

President, Integrated Media & Communications

1665

Opening Page/Spread Typographic

Bronze

Wearable Tech

ADVERTISING SPECIALTY INSTITUTE (ASI)

Counselor

Glen Karpowich, Sr. Editorial Designer

1671
Opening Page/Spread Typographic
Silver
ASI Show New York
ADVERTISING SPECIALTY INSTITUTE (ASI)
Counselor
Glen Karpowich, Sr. Editorial Designer

1674
Opening Page/Spread Typographic
Gold
Pen Appreciation
ADVERTISING SPECIALTY INSTITUTE (ASI)
Counselor
Glen Karpowich, Sr. Editorial Designer

1449
Opening Page/Spread-Illustration > Less Than \$3 Million Revenue
Bronze
Safety at Sea
ASIS International
Security Management
Roy Comiskey, Art Director/Designer; Mark Smith, Illustrator; Teresa Anderson,
Editor-in-Chief; Holly Gilbert Stowell, Author

1617
Opening Page/Spread-Illustration > Less Than \$3 Million Revenue
Silver
Mending the Apparel Trade
ADVERTISING SPECIALTY INSTITUTE (ASI)
Supplier Global Resource
Hillary Glen, Art Director

2507

Opening Page/Spread-Illustration > Less Than \$3 Million Revenue

Gold

Up, Up, and Away

Hanley Wood

Remodeling

Aubrey Altmann, Chief Design Director; Jen Aranyi, Graphic Designer; Kim Lofgren,
Graphic Designer;

1641

Opening Page/Spread-Photo > Less Than \$3 Million Revenue

Silver

Wearables Fall Fashion Preview

ADVERTISING SPECIALTY INSTITUTE (ASI)

Wearables

Mark Pricskett, Photographer; Glen Karpowich, Sr. Editorial Designer

2073

Opening Page/Spread-Photo > Less Than \$3 Million Revenue

Gold

How To Be A Whaler

InsuranceNewsNet

InsuranceNewsNet Magazine

Jake Haas, creative director

1472

Website Home Page

Silver

Architect home page design

Hanley Wood

Architect

Robb Ogle, Art Director; Aubrey Altmann, Chief Design Director, Ned Cramer,
Editor-in-Chief

1963

Website Home Page

Gold

FedScoop Home Page

FedScoop

FedScoop

FedScoop Staff

2410

Website Redesign

Bronze

ACCDocket.com

Association of Corporate Counsel

ACC Docket

ACC Web Team

1977

Website Redesign

Gold

FedScoop Redesign

FedScoop

FedScoop

FedScoop Staff

ONLINE

1382

Best App

Bronze

NBAA Insider Mobile App

Bates Creative

NBAA Insider

Ernie Achenbach, Creative Director, Bates Creative; Darryl Sebro, Art Director,
Bates Creative; Gretchen Cobaugh, Designer, Bates Creative

1497

Best Use of Social Media

Gold

Architect - Best Use of Social Media entry

Hanley Wood

Architect

ARCHITECT staff

2279

Blog - Analysis/Commentary

Bronze

Blog - Analysis/Commentary, News In Context

Callahan & Associates

CreditUnions.com

Marc Rapport, Senior Writer

2098

Blog - Analysis/Commentary

Silver

Public Power Chat

American Public Power Association

Public Power Chat

Sam Gonzales, Writer/Editor; Tobias Sellier, Writer/Editor; David L. Blaylock, Writer/Editor; Meena Dayak, Writer/Editor

2552

Blog - How-to Tips/Service

Gold

APTly Spoken

National Apartment Association

APTly Spoken

Lauren Boston, Staff Writer & Manager, Public Relations

1832

Data Journalism

Gold

Body camera bills explode in popularity among state lawmakers in 2015

FedScoop

StateScoop

Alex Koma, Staff Reporter

1715

E-Zine/Original Digital Content

Silver

The Modern Equine Vet

PercyBo Publishing Media

The Modern Equine Vet

The staff of The Modern Equine Vet Marie Rosenthal, Editor Jennifer Barlow, Art Director Paul Basilio, Contributing Writer Kathleen Ogle, Contributing Writer Patty Wall, Copy Editor

1902

Enterprise News Story

Silver

Virginia school district sees hope in virtual mental health program after string of suicides

FedScoop

EdScoop

Corinne Lestch, Staff Writer

1144

Impact/Investigative

Bronze

The short life and inevitable decline of the ACA's CO-OP program

SNL Financial

SNL Financial

Adam Cancryn

1971

New or Relaunched Website

Silver

FedScoop Relaunch

FedScoop

FedScoop

FedScoop Staff

1936

Online Technical Article

Silver

FDA mulls 'Avatar' tech for evaluating prosthetics

FedScoop

FedScoop

Whitney Blair Wyckoff, Associate Managing Editor

1221

Podcast

Bronze

Terrorism and the Planned Parenthood Shooting

ASIS International

Security Management

Holly Gilbert Stowell

2479

Social Media Presence

Bronze

Employee Benefit News Social Media Presence

SourceMedia

Employee Benefit News

Nick Otto, Senior Online Editor; Andrea Davis, Editor-in-Chief

1500

Social Media Presence

Gold

Architect - Social Media Presence entry

Hanley Wood

Architect

ARCHITECT staff

1403

Video - Tutorial

Silver

TintTV: The Genesis

Key Communications

Window Film Magazine

Casey Flores, Host/Writer; Chris Bunn, Co-Host/Video Producer

1501

Web Feature Article

Bronze

Remembering the Rosenwald Schools, by Witold Rybczynski

Hanley Wood

Architect

Witold Rybczynski, Author; Eric Wills, Senior Editor; Ned Cramer, Editor-in-Chief;

Robb Ogle, Art Director

1176

Web Feature Article

Silver

A Lot to Lose

SHRM

HR Magazine

HR Magazine

1174
Web Feature Article
Gold
A Remarkable Transformation
SHRM
HR Magazine
HR Magazine

1177
Web How-to Article
Silver
It's Time to Embolden, Not Blow Up
SHRM
HR Magazine
HR Magazine

1175
Web How-to Article
Gold
Reinventing Reviews
SHRM
HR Magazine
HR Magazine

2313
Web Microsite/Special Section (Non-Trade Show/Conference)
Bronze
MFE Concept Community 2015: Baby Boomerang
Hanley Wood
Multifamily Executive
John McManus, Editorial Director; Jerry Ascierio, Editor-in-Chief; Les Shaver,
Deputy Editor; Christine A. DeJoy, Managing Editor; Spencer Markey, Senior Web
Producer

1271

Web Microsite/Special Section (Non-Trade Show/Conference)

Gold

50 Years of Federal Times

Tegna

FederalTimes.com

Jill R. Aitoro, Editor; Lars Schwetje, Michael Hardy, Custom Editorial Director

1822

Web News Section

Silver

The Human Resource Executive Website

Human Resource Executive

Human Resource Executive

Michael J. O'Brien, David Shadovitz, Kristen B. Frasch, Andrew R. McIlvaine, Mark

McGraw, Terri Garrison

PRINT

1227

Case History

Silver

Artful Engagement

ASIS International

Security Management

Megan Gates, Assistant Editor

2288

Editorial/Editor's Letter

Bronze

Comment

Hanley Wood

Architectural Lighting

Elizabeth Donoff, Editor-in-Chief

1733

Editorial/Editor's Letter

Silver

Letter from the Editor

InsuranceNewsNet

InsuranceNewsNet Magazine

Steven A. Morelli, Editor-in-Chief

1123

Editorial/Editor's Letter

Gold

Don't fire Justice Roush/A missed opportunity

Virginia Lawyers Weekly

Virginia Lawyers Weekly

Paul Fletcher, Publisher & Editor-in-Chief

1138

Feature Article - General Interest > Less Than \$3 Million Revenue

Bronze

Continental Shift

Institute of Scrap Recycling Industries

Scrap

Adam Minter

1784

Feature Article - General Interest > Less Than \$3 Million Revenue

Silver

Where Have All the Workers Gone?

Key Communications

Door and Window Market magazine

Trey Barrineau, Editor; Sandra Hutchison, Graphic Artist

1252

Feature Article - General Interest > Less Than \$3 Million Revenue

Gold

A Threat in the Crowd

ASIS International

Security Management

Michael A. Gips, Vice President, Publishing

2329

Feature Article - General Interest > More Than \$3 Million Revenue

Bronze

NAA Units Here to Stay

National Apartment Association

UNITS Magazine

Paul R. Bergeron III, Director of Publications, National Apartment Association,
units Magazine

1614

Feature Article - General Interest > More Than \$3 Million Revenue

Silver

HR 2020

Human Resource Executive

Human Resource Executive

Andrew R. McIlvaine, David Shadovitz, Kristen B. Frasch

1383

Feature Article - General Interest > More Than \$3 Million Revenue

Gold

Rogue Drones

Risk & Insurance

Risk & Insurance

Anne Freedman

1746

Feature Series

Bronze

Law Firm 3.0

ALM

The Legal Intelligencer

Hank Grezlak, Associate Publisher & Regional Editor-in-Chief; Gina Passarella,
Senior Staff Reporter

2555

Feature Series

Silver

How Medical Devices Do Harm

The Cancer Letter

The Cancer Letter

Matthew Bin Han Ong, Associate Editor

1248

Government Coverage

Silver

National Security Coverage: Insider Threats, the Food Supply, and Chemical
Facilities

ASIS International

Security Management

Lilly Chapa, Assistant Editor Megan Gates, Assistant Editor

1272

Government Coverage

Gold

Excellence in government management coverage

Tegna

Federal Times

Aaron Boyd, Senior Reporter; Jill R. Aitoro, Editor; Heather Kuldell, Assistant
Editor

2478

Group Profile

Bronze

The Big50

Hanley Wood

Remodeling

Craig Webb, Editor-in-Chief; Austin Heller, Digital Content Strategist; Erin Ansley, Digital Content Provider

1634

Group Profile

Silver

Class Act: The 2015 Affordable Housing Hall of Fame

Hanley Wood

Affordable Housing Finance

John McManus, Editorial Director; Jerry Ascierito, Editor-in-Chief; Donna Kimura, Deputy Editor; Christine A. DeJoy, Managing Editor; Aubrey Altmann, Chief Design Director; Megan Mullsteff, Senior Graphic Designer; Christine Serlin, Content Specialist

2137

How-To Article

Bronze

Take the Initiative

ADVERTISING SPECIALTY INSTITUTE (ASI)

Wearables

Theresa Hegel, Senior Editor

1806

How-To Article

Silver

Cracking the Code to Online Success

InsuranceNewsNet

InsuranceNewsNet Magazine

Steven A. Morelli, Editor-in-Chief

2298

Humorous/Fun Department

Silver

Humorous/Fun Department, Diversions

Callahan & Associates

Credit Union Strategy & Performance

Rebecca Wessler, Editor in Chief; Aaron Pugh, Managing Editor; Leigh Anne Terry,
Writer

2216

Humorous/Fun Department

Gold

Hey, You're Human

ADVERTISING SPECIALTY INSTITUTE (ASI)

Advantages

Christopher Ruvo, Senior Writer

2311

Impact/Investigative

Silver

Playing With Fire

Hanley Wood

Builder

John McManus, Editorial Director; Jerry Ascierio, Editor-in-Chief; Les Shaver,
Deputy Editor; Jennifer Lash, Chief Content Manager; Aubrey Altmann, Chief Design
Director

2349

Individual Profile

Bronze

Parker Conrad Clears the Air

SourceMedia

Employee Benefit Adviser

Elizabeth Galentine, Editor-in-Chief

1455

Individual Profile

Silver

The Legacy of Charleston Mayor Joe Riley

Hanley Wood

Architect

Eric Wills, Senior Editor; Wayne Curtis, Author; Ned Cramer, Editor-in-Chief; Robb Ogle, Art Director

1819

News Analysis

Bronze

ACA Enrollment Year 2: The Squeeze Is On

InsuranceNewsNet

InsuranceNewsNet Magazine

Susan Rupe, Managing Editor

2414

News Analysis

Silver

Why Did ProBuild Die?

Hanley Wood

ProSales

Craig Webb, Editor-in-Chief; Kim Lofgren, Graphic Designer; Jess Rubenstein, Digital Designer

1376

News Section

Bronze

Civil Engineering News

Civil Engineering magazine

Civil Engineering

Robert L. Reid Jay Landers David Hill T.R. Witcher

2154

News Section

Silver

Stitches News

ADVERTISING SPECIALTY INSTITUTE (ASI)

Stitches

Theresa Hegel, Senior Editor; Nicole Rollender, Editor

1162

On-Site Trade Show Coverage

Bronze

Mid-America Trucking Show 2015 Coverage

Transport Topics

Transport Topics

Neil Abt, Editorial Director Seth Clevenger, Technology Editor Bruce Harmon,
Managing Editor iTech & EMU Jonathan Reiskin, Associate News Editor Eugene
Mulero, Congressional Reporter

1838

On-Site Trade Show Coverage

Silver

EyeWorld Daily News at the 2015 ASCRS-ASOA Symposium & Congress

EyeWorld

EyeWorld

Donald R. Long, Publisher; Amy Goldenberg, Editor; Stacy Jablonski, Managing
Editor; Ellen Stodola, EyeWorld Staff Writer; Julio Guerrero, Graphic Designer

1158

Original Research > Less Than \$3 Million Revenue

Bronze

The New Normal

Advertising Specialty Institute

Counselor

Andrew Cohen, Editorial Director; Betsy Cummings, Contributing Writer; Shane
Dale, Contributing Writer

2437

Original Research > Less Than \$3 Million Revenue

Silver

The ProSales 100

Hanley Wood

ProSales

Craig Webb, Editor-in-Chief; Kim Lofgren, Graphic Designer; Kate Tyndall, Contributing Editor; Austin Heller, Digital Content Strategist

2200

Original Research > Less Than \$3 Million Revenue

Gold

Growth Mode

ADVERTISING SPECIALTY INSTITUTE (ASI)

Advantages

Christopher Ruvo, Senior Writer; Nathaniel Kucsma, Director, Market Research

1644

Original Research > More Than \$3 Million Revenue

Bronze

Millennials Take Up the Mantle

Human Resource Executive

Human Resource Executive

Mark McGraw, David Shadovitz, Kristen B. Frasch, Hay Group

2259

Overall Headline Writing

Silver

Overall Headline Writing; Credit Union Strategy & Performance (Q2 and Q3)

Callahan & Associates

Credit Union Strategy & Performance

Rebecca Wessler, Editor In Chief; Aaron Pugh, Managing Editor; Marc Rapport, Senior Writer; Erik Payne, Writer/Researcher

1523

Overall Headline Writing

Gold

Wearables Headline Writing

ADVERTISING SPECIALTY INSTITUTE (ASI)

Wearables

Wearables Staff

2212

Product Section/Department

Bronze

Advantages Showcases

ADVERTISING SPECIALTY INSTITUTE (ASI)

Advantages

Christopher Ruvo, Senior Writer; Sara Lavenduski, Associate Editor; Chuck Zak,
Contributing Writer

1232

Regular Column, Contributed

Bronze

Trigger Warning; The Price of Man's Soul

Risk & Insurance

Risk & Insurance

Roger Crombie

1224

Regular Department

Bronze

Case Study

ASIS International

Security Management

Holly Gilbert Stowell, Assistant Editor

1149
Regular Department
Silver
Homeland Security
ASIS International
Security Management
Lilly Chapa, Assistant Editor

1939
Regular Department
Gold
Frame
Hanley Wood
Builder
Jennifer Goodman, Senior Editor; Leah Demirjian, Associate Editor; Laura McNulty, Associate Editor; Shelley D. Hutchins, Contributing Editor; Cheryl Weber, Contributing Editor;

1379
Special Section > More Than \$3 Million Revenue
Bronze
Black Swans
Risk & Insurance
Risk & Insurance
Matt Kahn, Dan Reynolds, Anne Freedman, Michelle Kerr, Katie Siegel

1374
Special Section > More Than \$3 Million Revenue
Silver
Most Dangerous Emerging Risks 2015
Risk & Insurance
Risk and Insurance
Matthew Kahn, Dan Reynolds, Anne Freedman, Michelle Kerr, Katie Siegel, Jared Shelly, Joel Berg

1639

Special Supplement

Silver

The 2015 LIHTC Yearbook

Hanley Wood

Affordable Housing Finance

John McManus, Editorial Director; Jerry Ascierio, Editor-in-Chief; Donna Kimura, Deputy Editor; Christine A. DeJoy, Managing Editor; Aubrey Altmann, Chief Design Director; Megan Mullsteff, Senior Graphic Designer; Christine Serlin, Content Specialist

1798

Technical Article

Bronze

The X Factor

USGlass magazine

USGlass Magazine

Ellen Rogers, Editor

1836

Technical Article

Silver

Skinny Dipping

USGlass magazine

USGlass magazine

Ellen Rogers, Editor

OVERALL EXCELLENCE FINALISTS FROM NEW ENGLAND REGION

That completes the announcements of ASBPE's regional-level awards! Many of the winning entries we saw today will also be honored with national-level awards. The national awards will be given out at the national Azbee Awards banquet, which will be held July 21 at the Poynter Institute in St. Petersburg, Florida. The national banquet will be held in conjunction with this year's ASBPE conference, the B2B Media Success Conference, which will run July 21-22.

Before we adjourn today, we'd like to take a moment to recognize the Overall Excellence national finalists from our region. The Overall Excellence Azbee winners are given only on a national level, and three categories are represented in this division: Magazine of the Year, Website of the Year, and Cross-Platform Package of the Year. Today we'll be recognizing the finalists only from our region, but each of those finalists won't find out the level of their award or receive their trophy or certificate until the national banquet.

As we honor each Overall Excellence finalist, we ask that anyone in attendance from those publications please stand to be recognized!

2343

Overall Excellence > Best Cross-Platform Package of the Year

2015 Remodeling Design Awards

Hanley Wood

Remodeling

Craig Webb, Editor; Laura McNulty, M.E.; Ben Arshee, Art Director; Austin Heller, Digital Content; Curtis Sprung, Asst. Editor; Rena Goldman, Intern; Lauren Honesty & Jim Van Meer, Videographers

1203

Overall Excellence > Best Cross-Platform Package of the Year

50 Years of Federal Times, 50 Years of Government Change

Tegna

Federal Times

Jill R. Aitoro, Editor; Lars Schwetje, Multimedia Journalist; Michael Hardy, Custom Editorial Director

1980

Overall Excellence > Best Cross-Platform Package of the Year

Best Places to Work Roadtour

Advertising Specialty Institute

Counselor

Andrew Cohen, Editorial Director; CJ Mittica, Executive Editor; Melinda Ligos, Editor In Chief

1416

Overall Excellence > Magazine of the Year > Less Than \$3 Million Revenue
Scrap

Institute of Scrap Recycling Industries
Scrap

Kent Kiser, Rachel H. Pollack, Cynthia G. Wagner, Megan Quinn, Marian Weiss, Bob Emery, and Valerie Lucas

2295

Overall Excellence > Magazine of the Year > Less Than \$3 Million Revenue
Magazine of Year

Hanley Wood

Architectural Lighting

Architectural Lighting Editorial Staff

1688

Overall Excellence > Magazine of the Year > Less Than \$3 Million Revenue
Wearables

ADVERTISING SPECIALTY INSTITUTE (ASI)

Wearables

Wearables Staff

1444

Overall Excellence > Magazine of the Year > More Than \$3 Million Revenue
Architect - Magazine of the Year entry

Hanley Wood

Architect

ARCHITECT staff

1207

Overall Excellence > Website of the Year
Security Management website

ASIS International

Security Management

Teresa Anderson Mark Tarallo Ann Longmore-Etheridge Holly Gilbert Stowell Lilly Chapa Megan Gates Flora Szatkowski

1451

Overall Excellence > Website of the Year

Architect - Website of the Year entry

Hanley Wood

Architect

ARCHITECT staff